



**ORIENS**  
AVIATION



PILATUS AIRCRAFT  
**LEASING SOLUTIONS**

Get more out of life with an aircraft that enhances your lifestyle

**PILATUS**

AUTHORISED CENTRE

# OPERATING LEASE BENEFITS

## Reduced Risk and Predictable Expenses:

With an Operating Lease offered by Oriens Aviation, the value of the asset at the end of the lease is that of our trusted leasing finance partner – not yours. Our finance provider is capitalized by world-class private investors with expertise in the global aviation industry. It is therefore able to hedge the end of the lease value of the asset risk across a very large asset pool and global markets. So, you no longer have to worry about how new technology, excess supply or global economic conditions will affect resale values.

## Disposition Certitude:

The “end-of-lease return option” provides a built-in “buyer” for your aircraft at lease-end for eventual ease of disposition. This enables a smooth transition into your next aircraft – avoiding broker costs, time-on market delays and the hassle generally associated with aircraft sales.

## Greater Privacy:

An Operating Lease reduces visibility to an aircraft's end user, as the public records of many registries would identify the leasing company as the owner of the aircraft.

At Oriens Aviation, we're here to offer flexibility that puts you in control.





# PC-12 NGX

The World's Greatest  
Single Engine Turboprop

## A Perfect Fit

From as little as **\$43,950** per month\*

*\*Please see page 4 for further information*



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[oriensaviation.com](https://www.oriensaviation.com)

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# PC-24

Unlike Any Other.  
The Super Versatile Jet.

**Move into a Pilatus PC-24**  
From as little as **\$94,750** per month\*

*\*Please see page 4 for further information*



# Sample Pilatus Aircraft Lease Terms.



## PC-12 NGX

EXAMPLE\*

|                          |  |
|--------------------------|--|
| <b>Financed price:</b>   | \$5,450,000                                  |
| <b>Rentals:</b>          | 84 months @ \$43,950 or 60 months @ \$46,950 |
| <b>Security Deposit:</b> | \$550,000 refundable at end of lease term    |
| <b>Facility Fee:</b>     | \$25,000                                     |

*\*Representative offer provided by Oriens Aviation's finance partners.*

*Only available to qualifying customers. Not everyone will qualify. Advertised rentals based on a capital cost of \$5,450,000 for the PC-12 NGX and \$11,500,000 for the PC-24. Rents exclude taxes, insurance, registration, and operating costs. Pricing is subject to change without notice.*



## PC-24

EXAMPLE\*

|                          |   |
|--------------------------|---|
| <b>Financed price:</b>   | \$11,500,000                                  |
| <b>Rentals:</b>          | 84 months @ \$94,750 or 60 months @ \$101,950 |
| <b>Security Deposit:</b> | \$1,200,000 refundable at end of lease term   |
| <b>Facility Fee:</b>     | \$50,000                                      |

# CRAFTED IN SWITZERLAND

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Pilatus is the only Swiss aircraft manufacturer. Since 1939, every Pilatus aircraft has been designed and manufactured with legendary Swiss quality. We're proud to be called over-engineered.

# FIRST-CLASS SUPPORT

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Pilatus have been voted No 1 in customer service for the 18<sup>th</sup> consecutive year by Professional Pilot magazine and Oriens Aviation is proud to be part of this culture. As the Authorised Pilatus Service Centre we provide our customers with the most comprehensive service and support in the region.

Based at London Biggin Hill Airport, Oriens Aviation provides a full range of services including scheduled and unscheduled maintenance, warranty work, out-of-hours AOG support, aircraft management, pilot training, operations and handling.



# MORE LEASE BENEFITS

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## Easier Upgrades

With lower upfront capital requirements, and no need to sell your existing aircraft, the path to a more contemporary, longer-range aircraft just got easier.



## Allocation of Capital

Typically, a traditional loan is limited to no more than 75% of the total cost of the aircraft—which means a significant down payment for a constantly depreciating, non-core asset. With an Operating Lease, up to 100% of the cost can be financed. More importantly, the large down payment of a loan scenario is replaced by a smaller security deposit along with other closing costs.



## Keep Your Bank for Banking

An Operating Lease provides substantial funding on a depreciating asset that is separate and apart from other primary bank facilities and secured only by the aircraft.

sky is the limit



**ORIENS  
AVIATION**

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